

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Budget		
Income																
Revenue																
Group Contributions	\$4,578.47	\$2,279.29	\$2,597.46	\$5,302.84	\$2,509.55	\$2,500.03	\$2,994.76	\$3,219.36	\$2,319.26				\$28,301.02	\$40,000.00	70.75%	
Individual Contributions	\$60.00	\$387.66	\$487.00	\$697.36	\$3,749.96	\$540.63	\$354.60	\$488.26	\$277.14				\$7,042.61	\$5,550.00	126.89%	
Miscellaneous	\$0.29	\$2.70	\$0.85	\$0.01			\$0.05	\$0.05	\$49.05				\$53.00			
Retail Sales	\$4,254.45	\$4,774.09	\$3,100.24	\$993.07	\$2,097.30	\$1,170.36	\$1,371.70	\$2,883.59	\$3,239.31				\$23,884.11	\$40,000.00	59.71%	
Special Events	\$209.00												\$209.00	\$200.00	104.50%	
Total Revenue	\$9,102.21	\$7,443.74	\$6,185.55	\$6,993.28	\$8,356.81	\$4,211.02	\$4,721.11	\$6,591.26	\$5,884.76				\$59,489.74	\$85,750.00	69.38%	
Total Income	\$9,102.21	\$7,443.74	\$6,185.55	\$6,993.28	\$8,356.81	\$4,211.02	\$4,721.11	\$6,591.26	\$5,884.76				\$59,489.74	\$85,750.00	69.38%	
COGS	\$2,835.32	\$3,360.90	\$2,305.08	\$665.16	\$1,447.44	\$876.86	\$792.21	\$1,700.29	\$2,656.95				\$16,640.21	\$28,000.00	59.43%	
Total COGS	\$2,835.32	\$3,360.90	\$2,305.08	\$665.16	\$1,447.44	\$876.86	\$792.21	\$1,700.29	\$2,656.95				\$16,640.21	\$28,000.00	59.43%	
Gross Profit	\$6,266.89	\$4,082.84	\$3,880.47	\$6,328.12	\$6,909.37	\$3,334.16	\$3,928.90	\$4,890.97	\$3,227.81				\$42,849.53	\$57,750.00	74.20%	
Expense																
Credit Card Processing F	\$61.06	\$107.46	\$114.33	\$93.92	\$73.25	\$54.64	\$43.97	\$69.21	\$41.46				\$659.30	\$760.00	86.75%	
Internet & Phone	\$252.21	\$248.52	\$248.52	\$222.87	\$223.38	\$326.46	\$223.38	\$228.87	\$170.96				\$2,145.17	\$3,000.00	71.51%	
Miscellaneous expenses		\$38.00	\$20.33	\$7.97			\$20.99	\$65.42	\$15.98				\$184.67	\$750.00	24.62%	
Occupancy	\$614.58	\$560.72	\$548.27	\$355.72	\$276.35	\$491.73	\$558.29	\$967.26	\$597.57				\$4,970.49	\$6,200.00	80.17%	
Office Expenses	\$711.47	\$1,233.70	\$1,183.54	\$284.98	\$601.95	\$278.09	\$410.27	\$916.94	\$557.62				\$6,178.56	\$11,500.00	53.73%	
Payroll Expenses	\$3,498.63	\$2,739.69	\$2,605.13	\$1,873.11	\$1,248.74	\$1,369.85	\$2,166.46	\$1,800.45	\$2,734.31				\$20,036.37	\$30,000.00	66.79%	
Special Events Expense	\$175.56												\$175.56	\$200.00	87.78%	
Total Expense	\$5,313.51	\$4,928.09	\$4,720.12	\$2,838.57	\$2,423.67	\$2,541.76	\$3,467.79	\$3,998.71	\$4,117.90				\$34,350.12	\$52,410.00	65.54%	
Net Income	\$953.38	-\$845.25	-\$839.65	\$3,489.55	\$4,485.70	\$792.40	\$461.11	\$892.26	-\$890.09				\$8,499.41	\$5,340.00	159.16%	
Transactions	192	163	122	170	136	128	116	148	146							
PayPal			14	65	25	10	10	6	10							