

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec		YTD	Budget	
Income																
Revenue																
Group Contributions	\$4,578.47	\$2,279.29	\$2,597.46	\$5,302.84	\$2,509.55	\$2,500.03	\$2,994.76	\$3,219.36	\$2,319.26	\$3,262.06	\$2,319.35	\$2,884.76		\$36,767.19	\$40,000.00	91.92%
Individual Contributions	\$60.00	\$387.66	\$487.00	\$697.36	\$3,749.96	\$540.63	\$354.60	\$488.26	\$277.14	\$325.74	\$268.27	\$921.89		\$8,558.51	\$5,550.00	154.21%
Miscellaneous	\$0.29	\$2.70	\$0.85	\$0.01			\$0.05	\$0.05	\$49.05	\$0.05	\$0.05	\$0.05		\$53.15		
Retail Sales	\$4,254.45	\$4,774.09	\$3,100.24	\$993.07	\$2,097.30	\$1,170.36	\$1,371.70	\$2,883.59	\$3,239.31	\$2,983.20	\$2,331.09	\$4,925.28		\$34,123.68	\$40,000.00	85.31%
Special Events	\$209.00													\$209.00	\$200.00	104.50%
Total Income	\$9,102.21	\$7,443.74	\$6,185.55	\$6,993.28	\$8,356.81	\$4,211.02	\$4,721.11	\$6,591.26	\$5,884.76	\$6,571.05	\$4,918.76	\$8,731.98		\$79,711.53	\$85,750.00	92.96%
Less: COGS	\$2,835.32	\$3,360.90	\$2,305.08	\$665.16	\$1,447.44	\$876.86	\$792.21	\$1,700.29	\$2,656.95	\$2,061.42	\$1,572.87	\$3,807.46		\$24,081.96	\$28,000.00	86.01%
Gross Profit	\$6,266.89	\$4,082.84	\$3,880.47	\$6,328.12	\$6,909.37	\$3,334.16	\$3,928.90	\$4,890.97	\$3,227.81	\$4,509.63	\$3,345.89	\$4,924.52		\$55,629.57	\$57,750.00	6.95%
Expense																
Credit Card Processing F	\$61.06	\$107.46	\$114.33	\$93.92	\$73.25	\$54.64	\$43.97	\$69.21	\$41.46	\$57.27	\$64.67	\$67.60		\$848.84	\$760.00	111.69%
Internet & Phone	\$252.21	\$248.52	\$248.52	\$222.87	\$223.38	\$326.46	\$223.38	\$228.87	\$170.96	\$353.33	\$231.72	\$291.85		\$3,022.07	\$3,000.00	100.74%
Miscellaneous expenses		\$38.00	\$20.33	\$7.97		\$20.99	\$65.42	\$15.98	\$15.98	\$31.96	\$15.98	\$15.98		\$248.59	\$750.00	33.15%
Occupancy	\$614.58	\$560.72	\$548.27	\$355.72	\$276.35	\$491.73	\$558.29	\$967.26	\$597.57	\$559.88	\$506.24	\$494.30		\$6,530.91	\$6,200.00	105.34%
Office Expenses	\$711.47	\$1,233.70	\$1,183.54	\$284.98	\$601.95	\$278.09	\$410.27	\$916.94	\$557.62	\$646.10	\$660.26	\$1,113.94		\$8,598.86	\$11,500.00	74.77%
Payroll Expenses	\$3,498.63	\$2,739.69	\$2,605.13	\$1,873.11	\$1,248.74	\$1,369.85	\$2,166.46	\$1,800.45	\$2,734.31	\$2,002.29	\$2,002.29	\$2,502.86		\$26,543.81	\$30,000.00	88.48%
Special Events Expense	\$175.56													\$175.56	\$200.00	87.78%
Total Expense	\$5,313.51	\$4,928.09	\$4,720.12	\$2,838.57	\$2,423.67	\$2,541.76	\$3,467.79	\$3,998.71	\$4,117.90	\$3,650.83	\$3,481.16	\$4,486.53		\$45,968.64	\$52,410.00	87.71%
Net Income	\$953.38	-\$845.25	-\$839.65	\$3,489.55	\$4,485.70	\$792.40	\$461.11	\$892.26	-\$890.09	\$858.80	-\$135.27	\$437.99		\$9,660.93	\$5,340.00	180.92%