

Wilmington Area Intergroup  
February 2021 + Prior 12 Months Financial Results

	2020												2021		12 Mo Avg	Monthly Budget	Annual Budget	
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb				
<b>Income</b>																		
<b>Revenue</b>																		
Group Contributions	4,578	2,279	2,597	5,303	2,510	2,500	2,995	3,219	2,319	3,262	2,319	2,885	4,887	2,557	3,000	3,000	36,000	
Individual Contributions	60	388	487	697	3,750	541	355	488	277	326	268	922	338	273	700	417	5,000	
Miscellaneous	0	3	1	0			0	0	49	0	0	0	0		5	8	100	
Retail Sales	4,254	4,774	3,100	993	2,097	1,170	1,372	2,884	3,239	2,983	2,331	4,925	3,266	2,418	2,700	2,917	35,000	
Special Events	209																-	
<b>Total Income</b>	9,102	7,444	6,186	6,993	8,357	4,211	4,721	6,591	5,885	6,571	4,919	8,732	8,491	5,248	6,500	6,342	76,100	
COGS	2,835	3,361	2,305	665	1,447	877	792	1,700	2,657	2,061	1,573	3,807	2,055	1,639	1,900	2,250	27,000	
<b>Gross Profit</b>	6,267	4,083	3,880	6,328	6,909	3,334	3,929	4,891	3,228	4,510	3,346	4,925	6,436	3,609	4,600	4,092	49,100	
<b>Expense</b>																		
Credit Card Processing Fee	61	107	114	94	73	55	44	69	41	57	65	68	81	42	70	63	750	
Internet & Phone	252	249	249	223	223	326	223	229	171	353	232	292	191	211	240	233	2,800	
Miscellaneous expenses		38	20	8		21	65	16	16	32	16	16	16	16	23	42	500	
Occupancy	615	561	548	356	276	492	558	967	598	560	506	494	562	545	540	542	6,500	
Office Expenses	711	1,234	1,184	285	602	278	410	917	558	646	660	1,114	896	762	730	708	8,500	
Payroll Expenses	3,499	2,740	2,605	1,873	1,249	1,370	2,166	1,800	2,734	2,002	2,002	2,503	2,119	2,091	2,100	2,500	30,000	
Special Events Expense	176																-	
<b>Total Expense</b>	5,314	4,928	4,720	2,839	2,424	2,542	3,468	3,999	4,118	3,651	3,481	4,487	3,865	3,667	3,700	4,088	49,050	
<b>Net Income</b>	953	(845)	(840)	3,490	4,486	792	461	892	(890)	859	(135)	438	2,571	(58)	860	4	50	