

**Wilmington Intergroup  
Summary Report  
October 2020 - October 2021**

	Oct 20	Nov 20	Dec 20	Jan 21	Feb 21	Mar 21	Apr 21	May 21	Jun 21	Jul 21	Aug 21	Sep 21	Oct 21	12 Mo Avg	Monthly Budget	Annual Budget
<b>Income and Expenses</b>																
Income																
Revenue																
Group Contributions	3,262	2,319	2,885	4,887	2,557	1,310	2,596	1,672	2,774	3,512	3,271	3,721	4,294	3,000	3,000	36,000
Individual Contributions	326	268	922	338	273	567	149	655	862	1,074	245	113	879	530	417	5,000
Miscellaneous	0	0	0	0	0	0	0	241	-24	0	0	0	0	18	8	100
Retail Sales	2,983	2,331	4,925	3,447	2,519	4,357	3,241	2,897	4,643	2,564	4,671	2,497	4,632	3,600	2,917	35,000
Special Events				0	0	0	0	0	200	676	378	826	315	240		-
Income Shortage				0	0	0	0	-5,335	0	0	-11	0	0	(500)		
Total Income	6,571	4,919	8,732	8,671	5,349	6,233	5,985	131	8,455	7,825	8,553	7,157	10,120	6,800	6,342	76,100
COGS	2,061	1,573	3,807	1,864	1,765	3,132	2,161	2,001	3,368	1,676	5,825	1,647	3,009	2,700	2,250	27,000
Inventory Adjustment				0	0	0	0	0	0	-50	2,620	0	0	260		
Gross Profit	4,510	3,346	4,925	6,807	3,572	3,101	3,816	-1,913	5,085	6,126	2,678	5,511	7,111	4,200	4,092	49,100
Expense																
Credit Card Processing	57	65	68	81	42	71	80	43	311	300	329	292	64	150	63	750
Internet & Phone	353	232	292	207	227	229	278	228	324	547	54	153	194	250	233	2,800
Miscellaneous expense:	32	16	16	0	0	0	0	93	0	0	0	0	0	10	42	500
Occupancy	560	506	494	562	545	548	544	530	882	599	628	1,347	0	600	542	6,500
Office Expenses	646	660	1,114	809	762	1,056	809	1,017	860	392	479	810	494	770	708	8,500
Payroll Expenses	2,002	2,002	2,503	2,206	2,091	2,465	2,846	2,117	1,972	2,519	2,041	2,422	2,188	2,300	2,500	30,000
Special Events Expense				0	0	0	0	0	221	0	19	14	121	37		-
Total Expense	3,651	3,481	4,487	3,865	3,667	4,369	4,558	4,028	4,570	4,357	3,550	5,038	3,061	4,100	4,088	49,050
Net Income	859	-135	438	2,943	-95	-1,268	-742	-5,941	515	1,769	-872	473	4,050	95	4	50
<b>Balances</b>																
Checking + PayPal				11,613	11,050	14,662	15,396	7,103	6,592	9,848	14,374	15,651	16,403			
Savings				5,901	5,901	5,901	5,901	5,901	5,901	5,901	5,901	5,901	5,901			
Accounts Recievable				765	869	1,662	394	961	2,809	1,022	1,407	925	1,603			
Undeposited Funds and Misc				3,877	4,849	192	84	616	0	393	0	0	121			
Cash and the like				22,157	22,670	22,417	21,775	14,581	15,303	17,164	21,682	22,477	24,029			
Inventory				13,703	13,553	13,632	13,626	13,316	13,612	12,765	10,588	10,584	10,181			
Other assets				1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310	1,310			
Total				37,171	37,533	37,360	36,711	29,208	30,224	31,239	33,580	34,372	35,520			
Accounts Payable and Liabilities				2,609	3,067	4,161	4,249	2,615	4,714	2,451	5,701	6,057	3,186			
Equity				34,561	34,467	33,199	32,462	26,592	25,510	28,788	27,879	28,315	32,333			
YTD Net Income				2,943	2,848	1,580	838	-5,103	-4,588	-2,819	-3,691	-3,217	833			
Month net Income from BS					-95	-1,268	-742	-5,941	515	1,769	-872	473	4,050			