

Wilmington Intergroup Profit & Loss Budget vs. Actual January through May 2022

| | <u>Jan - May 22</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>% of Budget</u> |
|---------------------------------------|---------------------|---------------|-----------------------|--------------------|
| Income | | | | |
| Revenue | | | | |
| Contributions | 226.00 | | | |
| Group Contributions | 17,295.42 | 15,416.65 | 1,878.77 | 112.2% |
| Individual Contributions | 3,006.45 | 2,083.35 | 923.10 | 144.3% |
| Miscellaneous | 0.80 | 83.35 | -82.55 | 1.0% |
| Retail Sales | 26,377.43 | 20,833.35 | 5,544.08 | 126.6% |
| Special Events | | | | |
| Donations | 315.65 | | | |
| Tickets | | | | |
| Founder's Day Picnic Tickets | 2,312.00 | | | |
| Total Tickets | 2,312.00 | | | |
| Special Events - Other | 730.00 | | | |
| Total Special Events | 3,357.65 | | | |
| Total Revenue | 50,263.75 | 38,416.70 | 11,847.05 | 130.8% |
| Total Income | 50,263.75 | 38,416.70 | 11,847.05 | 130.8% |
| Cost of Goods Sold | | | | |
| Bad Debt | 356.04 | | | |
| COGS | 14,761.98 | 16,666.65 | -1,904.67 | 88.6% |
| Cost of Goods Sold | 105.86 | | | |
| Total COGS | 15,223.88 | 16,666.65 | -1,442.77 | 91.3% |
| Gross Profit | 35,039.87 | 21,750.05 | 13,289.82 | 161.1% |
| Expense | | | | |
| Administrative Costs | 6,388.74 | 4,625.00 | 1,763.74 | 138.1% |
| Occupancy Costs | 3,821.47 | 4,166.65 | -345.18 | 91.7% |
| Payroll Expenses | 12,402.35 | 12,083.35 | 319.00 | 102.6% |
| Sales Tax | 144.15 | | | |
| Special Events Expense | | | | |
| Founder's Day Picnic Costs | 227.00 | | | |
| Special Events Expense - Other | 53.29 | 208.35 | -155.06 | 25.6% |
| Total Special Events Expense | 280.29 | 208.35 | 71.94 | 134.5% |
| Total Expense | 23,037.00 | 21,083.35 | 1,953.65 | 109.3% |
| Net Income | 12,002.87 | 666.70 | 11,336.17 | 1,800.3% |